

JANUARY



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2021	2020
<b>\$1,030,500 ▲</b>	<b>\$557,000 ▲</b>	<b>\$400,000 ▼</b>
	\$795,000	\$487,500
		\$419,500

CLOSED SALES	2021	2020
<b>56 ▲</b>	<b>40 ▲</b>	<b>11 ▲</b>
	34	21
		10

NEW ACTIVE LISTINGS	2021	2020
<b>20 ▼</b>	<b>31 ▲</b>	<b>6 ▼</b>
	34	21
		10

VOLUME SALES	2021	2020
<b>\$85,278,900 ▲</b>	<b>\$25,945,500 ▲</b>	<b>\$7,207,750 ▼</b>
	\$32,247,027	\$13,279,260
		\$9,129,000

JAN 2021	JAN 2020	JAN 2021	JAN 2020
Closed Sales	Closed Sales	Median Price	Median Price

### SINGLE FAMILY HOMES

Waimea	4	2	\$647,500	\$498,504
Koloa	10	10	\$1,437,250	\$812,500
Lihue	3	3	\$565,000	\$895,000
Kawaihau	19	14	\$800,000	\$684,500
Hanalei	20	5	\$1,375,000	\$1,500,000

### CONDOMINIUMS

Waimea	0	0	\$0	\$0
Koloa	14	4	\$656,500	\$915,880
Lihue	8	9	\$364,500	\$330,000
Kawaihau	11	2	\$320,000	\$639,500
Hanalei	7	6	\$600,000	\$646,500

### VACANT LAND

Waimea	0	0	\$0	\$0
Koloa	5	2	\$325,000	\$419,500
Lihue	1	2	\$555,000	\$205,000
Kawaihau	2	2	\$348,500	\$380,000
Hanalei	3	4	\$410,000	\$1,427,500

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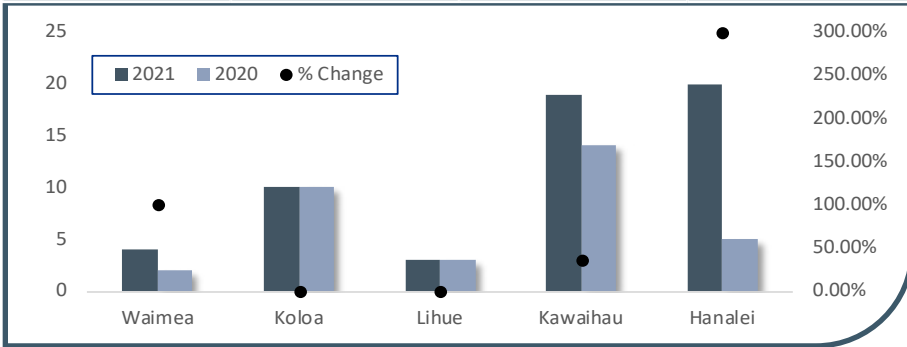
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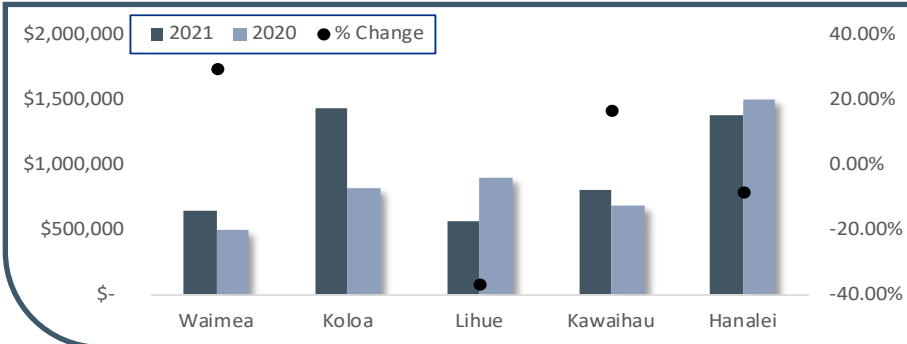
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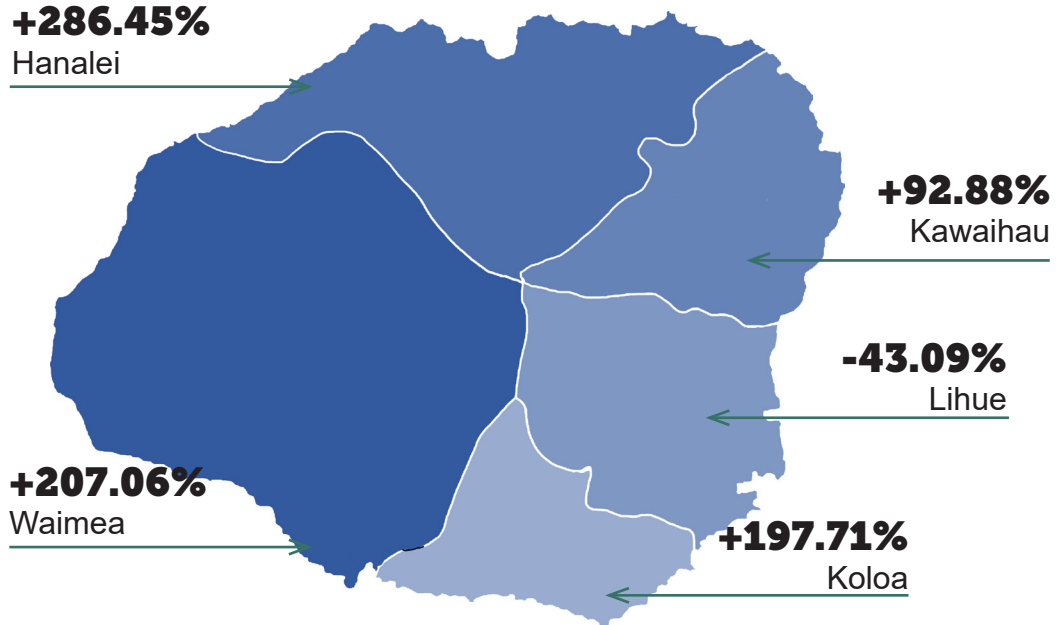
<b>CLOSED SALES</b>	<b>2021</b>	<b>2020</b>	<b>% Change</b>
Waimea	4	2	100.00%
Koloa	10	10	0.00%
Lihue	3	3	0.00%
Kawaihau	19	14	35.71%
Hanalei	20	5	300.00%
<b>SUMMARY</b>	<b>56</b>	<b>34</b>	<b>64.71%</b>



<b>MEDIAN PRICE</b>	<b>2021</b>	<b>2020</b>	<b>% Change</b>
Waimea	\$647,500	\$498,504	29.89%
Koloa	\$1,437,250	\$812,500	76.89%
Lihue	\$565,000	\$895,000	-36.87%
Kawaihau	\$800,000	\$684,500	16.87%
Hanalei	\$1,375,000	\$1,500,000	-8.33%
<b>SUMMARY</b>	<b>\$1,030,500</b>	<b>\$795,000</b>	<b>29.62%</b>



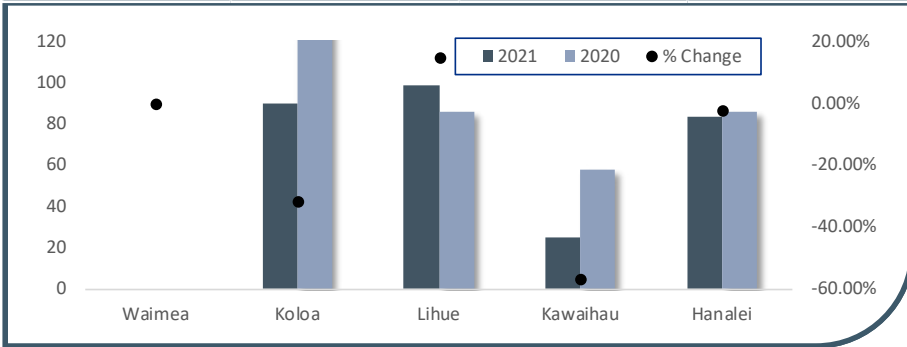
<b>SALES VOLUME</b>	<b>2021</b>	<b>2020</b>	<b>% Change</b>
Waimea	\$3,061,400	\$997,007	207.06%
Koloa	\$27,943,500	\$9,386,000	197.71%
Lihue	\$1,710,000	\$3,005,000	-43.09%
Kawaihau	\$20,245,000	\$10,496,000	92.88%
Hanalei	\$32,319,000	\$8,363,020	286.45%
<b>SUMMARY</b>	<b>\$85,278,900</b>	<b>\$32,247,027</b>	<b>164.46%</b>



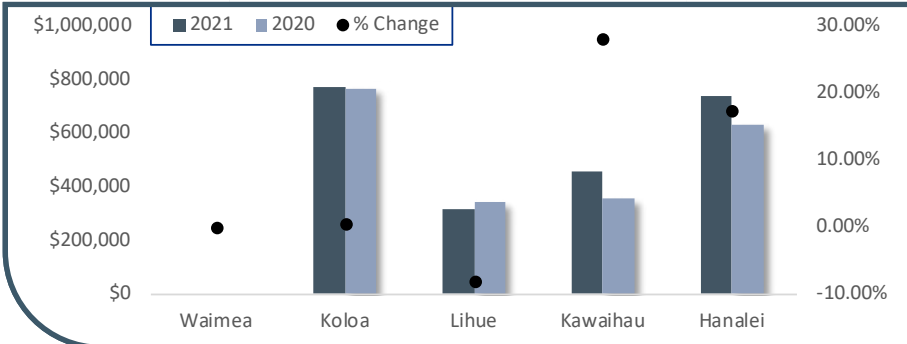
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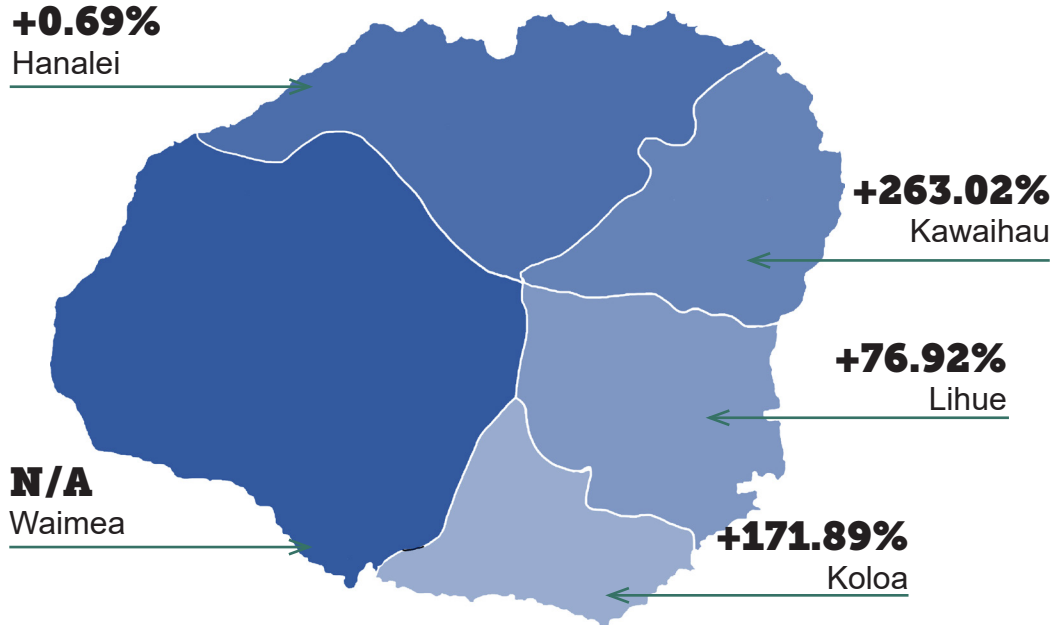
<b>CLOSED SALES</b>	<b>2021</b>	<b>2020</b>	<b>% Change</b>
Waimea	0	0	0%
Koloa	14	4	250.00%
Lihue	8	9	-11.11%
Kawaihau	11	2	450.00%
Hanalei	7	6	16.67%
<b>SUMMARY</b>	<b>40</b>	<b>21</b>	<b>90.48%</b>



<b>MEDIAN PRICE</b>	<b>2021</b>	<b>2020</b>	<b>% Change</b>
Waimea	\$-	\$-	0%
Koloa	\$656,500	\$915,880	-28.32%
Lihue	\$364,500	\$330,000	10.45%
Kawaihau	\$320,000	\$639,500	-49.96%
Hanalei	\$600,000	\$646,500	-7.19%
<b>SUMMARY</b>	<b>\$557,000</b>	<b>\$487,500</b>	<b>14.26%</b>



<b>SALES VOLUME</b>	<b>2021</b>	<b>2020</b>	<b>% Change</b>
Waimea	0	0	0%
Koloa	\$11,038,000	\$4,059,760	171.89%
Lihue	\$5,422,500	\$3,065,000	76.92%
Kawaihau	\$4,643,000	\$1,279,000	263.02%
Hanalei	\$4,842,000	\$4,875,500	-0.69%
<b>SUMMARY</b>	<b>\$25,945,500</b>	<b>\$13,279,260</b>	<b>95.38%</b>

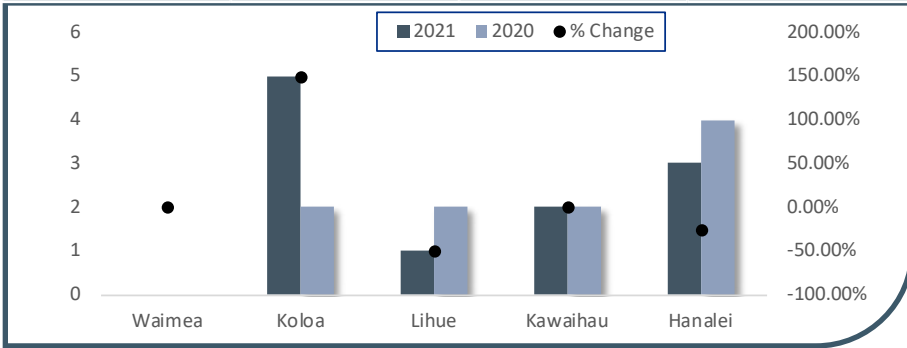


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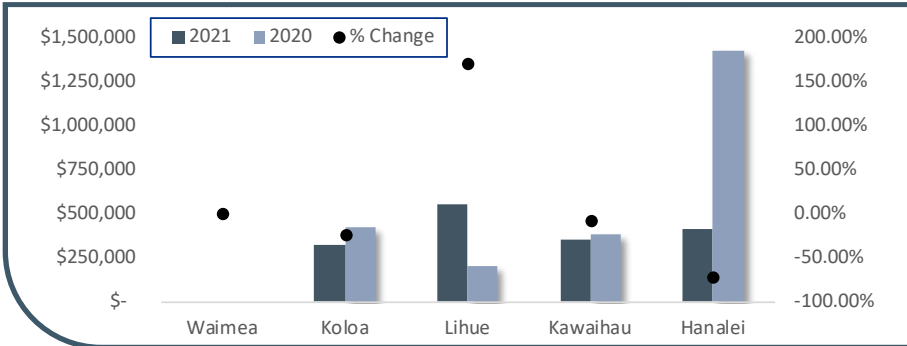


VACANT LAND

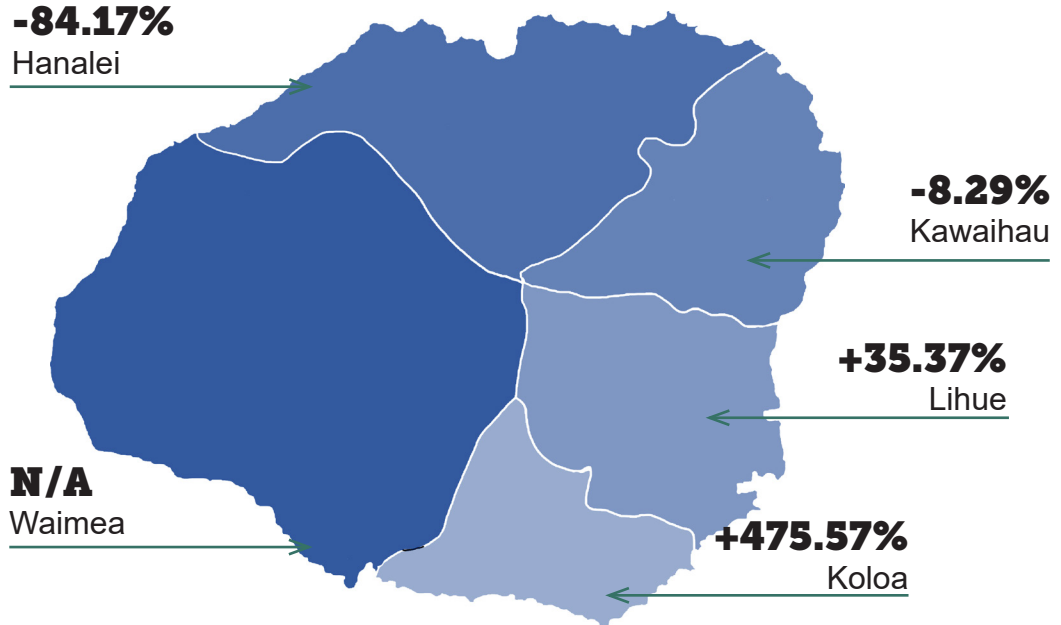
CLOSED SALES	2021	2020	% Change
Waimea	0	0	0%
Koloa	5	2	150.00%
Lihue	1	2	-50.00%
Kawaihau	2	2	0.00%
Hanalei	3	4	-25.00%
<b>SUMMARY</b>	<b>11</b>	<b>10</b>	<b>10.00%</b>



MEDIAN PRICE	2021	2020	% Change
Waimea	0	0	0%
Koloa	\$325,000	\$419,500	-22.53%
Lihue	\$555,000	\$205,000	170.73%
Kawaihau	\$348,500	\$380,000	-8.29%
Hanalei	\$410,000	\$1,427,500	-71.28%
<b>SUMMARY</b>	<b>\$400,000</b>	<b>\$419,500</b>	<b>-4.65%</b>



SALES VOLUME	2021	2020	% Change
Waimea	0	0	0%
Koloa	\$4,829,000	\$839,000	475.57%
Lihue	\$555,000	\$410,000	35.37%
Kawaihau	\$697,000	\$760,000	-8.29%
Hanalei	\$1,126,750	\$7,120,000	-84.17%
<b>SUMMARY</b>	<b>\$7,207,750</b>	<b>\$9,129,000</b>	<b>-21.05%</b>



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