



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2021	\$1,050,000 ▲	\$510,000 ▲	\$699,000 ▼
	2020	\$725,000	\$499,500	\$875,000

CLOSED SALES	2021	69 ▲	57 ▲	17 ▲
	2020	41	31	3

NEW ACTIVE LISTINGS	2021	37 ▲	25 ▲	9 ▲
	2020	23	21	6

VOLUME SALES	2021	\$105,473,489 ▲	\$33,789,712 ▲	\$14,980,007 ▲
	2020	\$70,505,000	\$15,741,807	\$2,050,000

APR 2021	APR 2020	APR 2021	APR 2020
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Waimea	3	3	\$496,000	\$690,000
Koloa	25	9	\$1,080,000	\$715,000
Lihue	4	6	\$969,500	\$698,750
Kawaihau	22	16	\$801,500	\$770,000
Hanalei	15	7	\$1,468,000	\$995,000

CONDOMINIUMS

Waimea	-	-	-	-
Koloa	20	8	\$562,500	\$652,000
Lihue	10	9	\$390,000	\$175,000
Kawaihau	12	3	\$323,750	\$400,000
Hanalei	15	11	\$804,999	\$632,500

VACANT LAND

Waimea	-	-	-	-
Koloa	6	2	\$662,500	\$550,000
Lihue	1	-	\$459,000	-
Kawaihau	4	1	\$405,004	\$950,000
Hanalei	6	-	\$1,076,000	-

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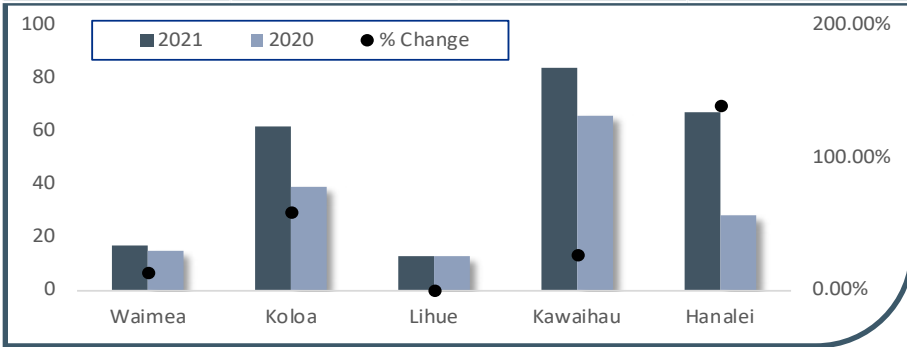
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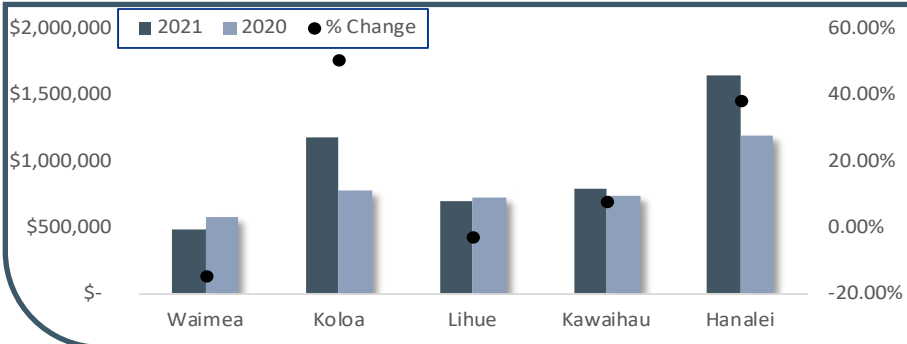
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**SINGLE
FAMILY**

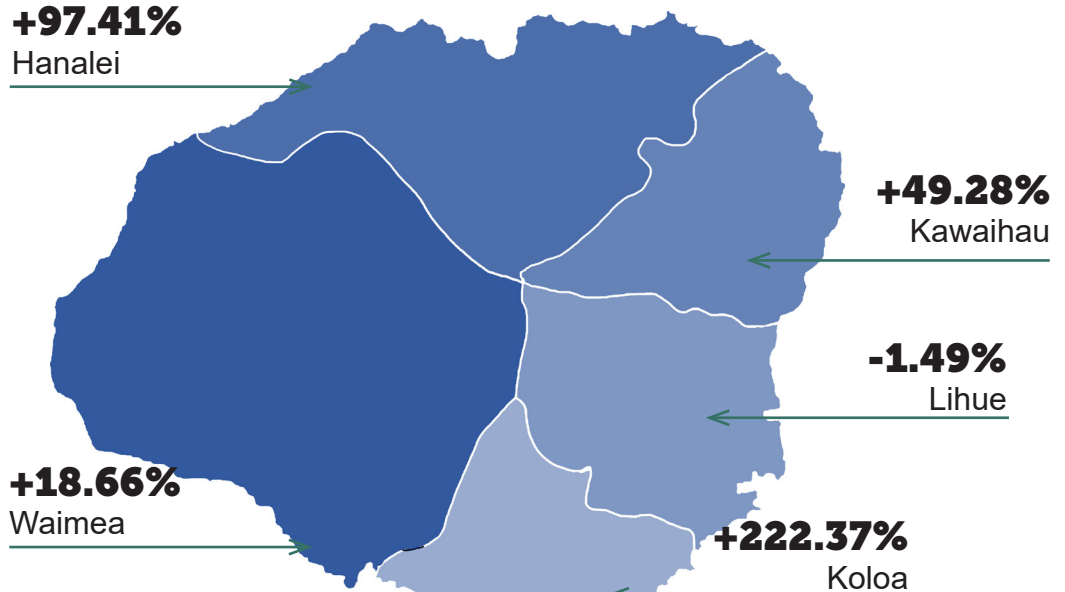
CLOSED SALES	2021	2020	% Change
Waimea	17	15	13.33%
Koloa	62	39	58.97%
Lihue	13	13	0.00%
Kawaihau	84	66	27.27%
Hanalei	67	28	139.29%
SUMMARY	243	161	50.93%



MEDIAN PRICE	2021	2020	% Change
Waimea	\$490,000	\$575,000	-14.78%
Koloa	\$1,174,500	\$780,000	50.58%
Lihue	\$700,000	\$720,000	-2.78%
Kawaihau	\$797,000	\$737,500	8.07%
Hanalei	\$1,649,000	\$1,190,000	38.57%
SUMMARY	\$1,050,000	\$765,000	37.25%



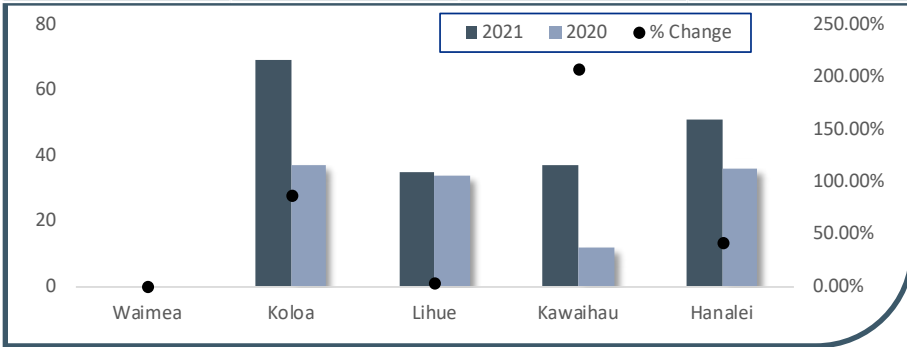
SALES VOLUME	2021	2020	% Change
Waimea	\$10,382,400	\$8,749,507	18.66%
Koloa	\$123,953,690	\$38,451,000	222.37%
Lihue	\$9,884,000	\$10,033,500	-1.49%
Kawaihau	\$85,514,594	\$57,283,007	49.28%
Hanalei	\$172,224,000	\$87,243,270	97.41%
SUMMARY	\$401,958,684	\$201,760,284	99.23%



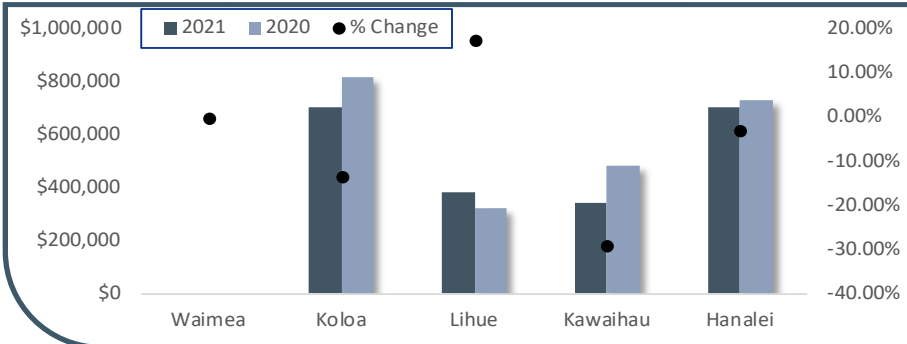
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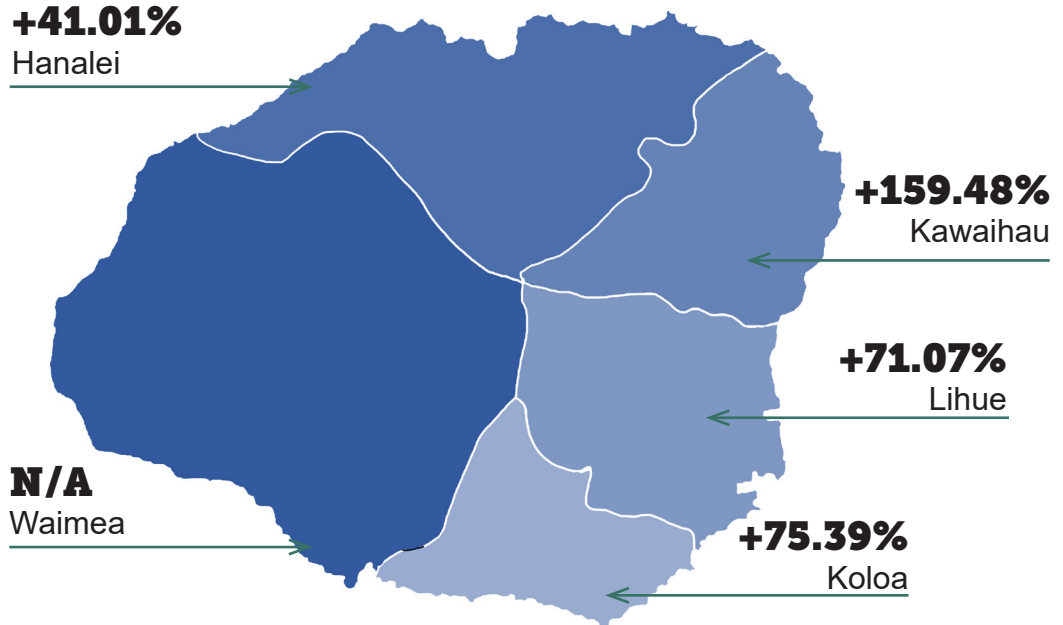
CLOSED SALES	2021	2020	% Change
Waimea	0	0	-
Koloa	69	37	86.49%
Lihue	35	34	2.94%
Kawaihau	37	12	208.33%
Hanalei	51	36	41.67%
SUMMARY	192	119	61.34%



MEDIAN PRICE	2021	2020	% Change
Waimea	-	-	-
Koloa	\$705,000	\$815,000	-13.50%
Lihue	\$380,000	\$323,500	17.47%
Kawaihau	\$340,000	\$480,000	-29.17%
Hanalei	\$705,000	\$728,000	-3.16%
SUMMARY	\$603,500	\$585,000	3.16%



SALES VOLUME	2021	2020	% Change
Waimea	-	-	-
Koloa	\$52,194,862	\$29,758,574	75.39%
Lihue	\$22,060,011	\$12,895,650	71.07%
Kawaihau	\$16,313,050	\$6,286,907	159.48%
Hanalei	\$42,598,689	\$30,209,000	41.01%
SUMMARY	\$133,166,612	\$79,150,131	68.25%

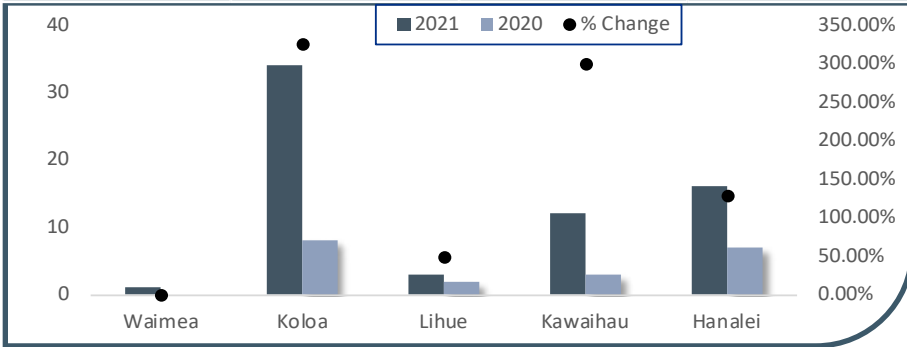


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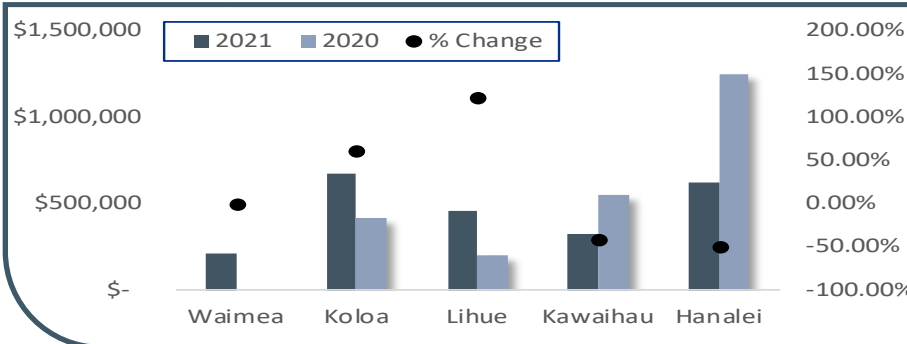


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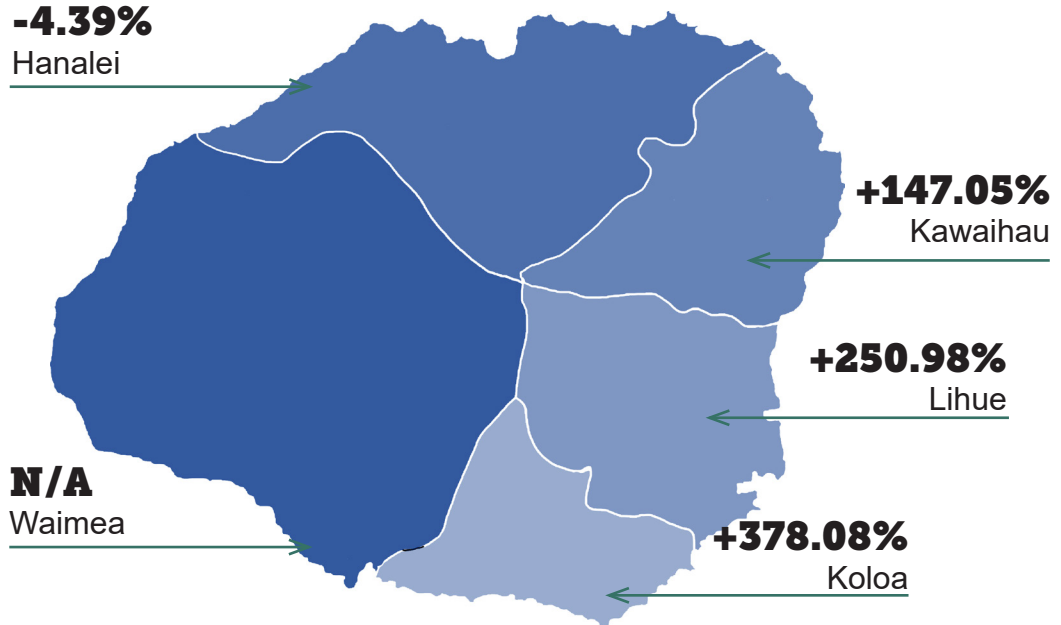
CLOSED SALES	2021	2020	% Change
Waimea	1	-	-
Koloa	34	8	325.00%
Lihue	3	2	50.00%
Kawaihau	12	3	300.00%
Hanalei	16	7	128.57%
SUMMARY	66	20	230.00%



MEDIAN PRICE	2021	2020	% Change
Waimea	\$216,000	-	-
Koloa	\$675,000	\$420,000	60.71%
Lihue	\$459,000	\$205,000	123.90%
Kawaihau	\$324,500	\$550,000	-41.00%
Hanalei	\$624,500	\$1,250,000	-50.04%
SUMMARY	\$542,500	\$642,500	-15.56%



SALES VOLUME	2021	2020	% Change
Waimea	\$216,000	-	-
Koloa	\$50,767,767	\$10,619,000	378.08%
Lihue	\$1,439,000	\$410,000	250.98%
Kawaihau	\$4,224,507	\$1,710,000	147.05%
Hanalei	\$12,672,750	\$13,255,000	-4.39%
SUMMARY	\$69,320,024	\$25,994,000	166.68%



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